



September 17, 2024

AWARD NOTICE
RP029-24
Provision of Damage Recovery Services on an Annual Contract

Pursuant to the proposals received on July 23, 2024 for RP029-24 Provision of Damage Recovery Services on an Annual Contract, the proposal has been awarded to Alternative Claims Management, LLC and Peachtree Recovery Services, Inc., in the amount of \$350,000.00. Please note the enclosed tabulation.

We appreciate your proposal and interest in Gwinnett County.

Sincerely,

A handwritten signature in black ink, appearing to read "Casey Beuston".

Casey Beuston
Purchasing Associate II

CB/bc

Enclosure

SCORE TABULATION

RP029-24
Provision of Damage Recovery Services on an Annual Contract
Department of Financial Services

			Alternative Claims Management, LLC (OS)	Peachtree Recovery Services, Inc. (OC)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS
SECTION A - VEHICLE DAMAGE RECOVERY SERVICES				
1	Personnel Qualifications	35	30.4	
2	Approach and Understanding Scope of Work	35	32.8	
3	References	10	9.33	
	SUB-TOTAL	80	72.53	
4	Cost	20	20	
	TOTAL	100	92.53	
SECTION B - FIXED PROPERTY DAMAGE RECOVERY SERVICES				
1	Personnel Qualifications	35		27.6
2	Approach and Understanding Scope of Work	35		26
3	References	10		9.66
	SUB-TOTAL	80		63.26
4	Cost	20		20
	TOTAL	100		83.26

Recommended Vendors:

Alternative Claims Management, LLC
 Attn: Michael Lewandowski
 8610 North New Braunfels Avenue, #210
 San Antonio, TX 78217
 Phone: 407-374-2430
mlewandowski@altclaim.com

Peachtree Recovery Services, Inc.
 Attn: Todd Rhoad
 7778 McGinnis Ferry Road, #306
 Suwanee, GA 30024
 Phone: 678-230-7594
todd.rhoad@peachtreers.com

COST TABULATION

RP029-24
 Provision of Damage Recovery Services on an Annual Contract
 Department of Financial Services

		Alternative Claims Management, LLC Original Cost Proposal (OS)	Alternative Claims Management, LLC BAFO (OS)	Peachtree Recovery Services, Inc. Original Cost Proposal (OC)
ITEM #	DESCRIPTION	PRICING/COMMISSION (Fixed Fee)	PRICING/COMMISSION (Fixed Fee)	PRICING/COMMISSION (Fixed Fee)
SECTION A - VEHICLE DAMAGE RECOVERY SERVICES				
1	Collect for repairable Physical Damage based upon actual cost of repairs	0% on new claims 25% on dormant claims	0% on new claims 25% on dormant claims	
2	Collect for Loss of Use	50%	50%	
3	Collect for Loss of Revenue	50%	50%	
4	Collect for Diminution of Value	50%	50%	
5	Collect for repair cost related to Diminution Value	50%	50%	
6	Administrative Fees	50%	50%	
7	Collect on vehicles processed and accepted as "total loss"	50% over valuation	50% over valuation	
8	Collect on dormant claims beyond Client's collection efforts	25% on Physical Damage all else 50%	25% on Physical Damage 50% on other line items (claims >9 mos)	
9	Collect on non-vehicle property damage - (stretchers, specialty equipment, etc.)	10%	10%	
10	Photos for minor damages	25%	25%	
11	Other Costs/Fee	***	***	
12	Other Commission	50%	50%	
SECTION B - FIXED PROPERTY DAMAGE RECOVERY SERVICES				
1	Fixed Property Damage Recovery (claims provided by the County)			17%
2	Fixed Property Damage Recovery (claims identified by the service provider)			17%
	Will vendor hold pricing firm? Option One	Yes	Yes	Yes
	Will vendor hold pricing firm? Option Two	Yes	Yes	Yes
	Will vendor hold pricing firm? Option Three	Yes	Yes	Yes
	Will vendor hold pricing firm? Option Four	Yes	Yes	Yes

*** Note: Direct Claim expenses (police reports, appraisals, etc.) are taken out of proceeds, not billed to client.